



B2B Virtual Road Show

30 January 2024

 **Mayflower**
HOLIDAYS

PROGRAM OF THE DAY

Program	Time	Presenter
Mayflower Group Brief Introduction	1430 - 1440	Mr. Arik Kong Central
B2B Online Tools: 1. Agent 'Buying & Selling' Booking Website 2. Wholesale Agent Portal	1440 - 1450	
Hot & Popular Deals 1. Airlines Deals 2. Labour and Student Fare 3. Q1 Airline Promo 4. MH Agent Plus - NDC	1450 - 1510	Ms. Amy Ong & Ms. Foo Chee Leng
Ground Packages (China & Taiwan)	1520 - 1530	Ms. Bella Product Development
Introducing Sabah	1510 - 1520	Donna Koh Head of Sabah & Sandakan
Quiz Session	1540	Ms. Chang Sok Hoon

Product & Services



FLIGHT



HOTEL



TOUR
PACKAGES



CAR
RENTAL



ENTRANCE
TICKETS



CRUISE



WIFI



TRAVEL
INSURANCE



CORPORATE
& WHOLESALE
TICKETING



MICE



AIRPORT
TRANSFER



COACH
CHARTER



DIGITAL & ONLINE
TRAVEL BOOKING



CHAUFFEUR
SERVICE

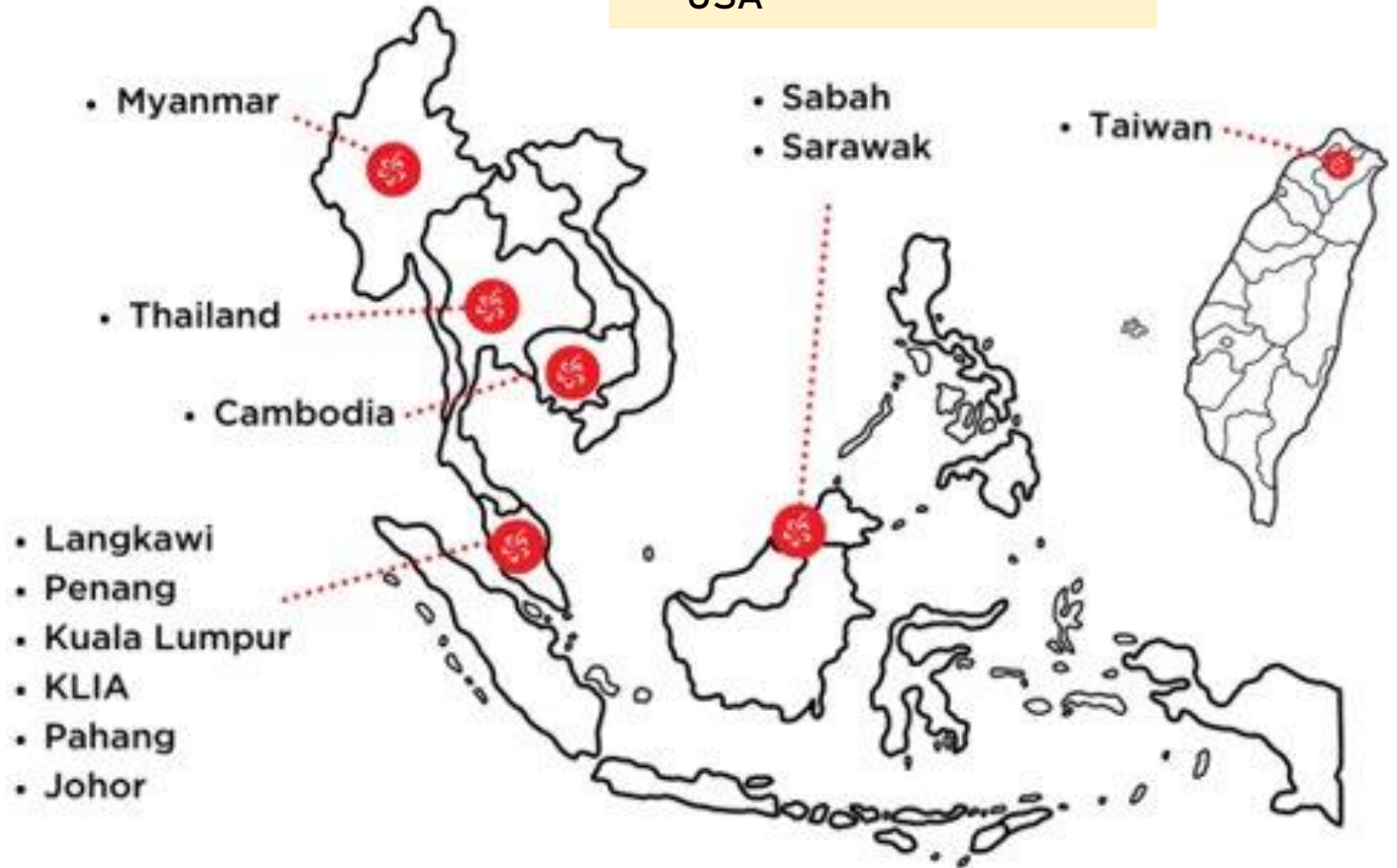


MM2H

Branch Network

In the Pipeline:

- China (Q1 2024)
- New Zealand
- USA



Mayflower Online Booking Agent Login

Live Demo

Website URL: www.mayflower.com.my

Selling & Buying Platform



Hotline: +603-9232-1888 | Log In

SIGN UP

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[📝 Blog](#)



Pay Less for 2
Book your flight to China today!

Chengdu	Guangzhou MYR 1114	Harbin MYR 1298
from MYR 1424	Changsa MYR 1246	Jinan MYR 1771

*Price shown are return ticket from Kuala Lumpur, per person and minimum 2 to go. Terms and conditions apply.

中国南方航空
CHINA SOUTHERN AIRLINES

- Access Online anywhere
- Self-Manage booking
- Agent rates
- Hotel, Car and Tours
- Multi payment gateway

[✈ Flights](#) [🏠 Hotels](#) [✈ Flights + Hotels](#) [🚗 Car Rentals](#) [✈ Students](#)

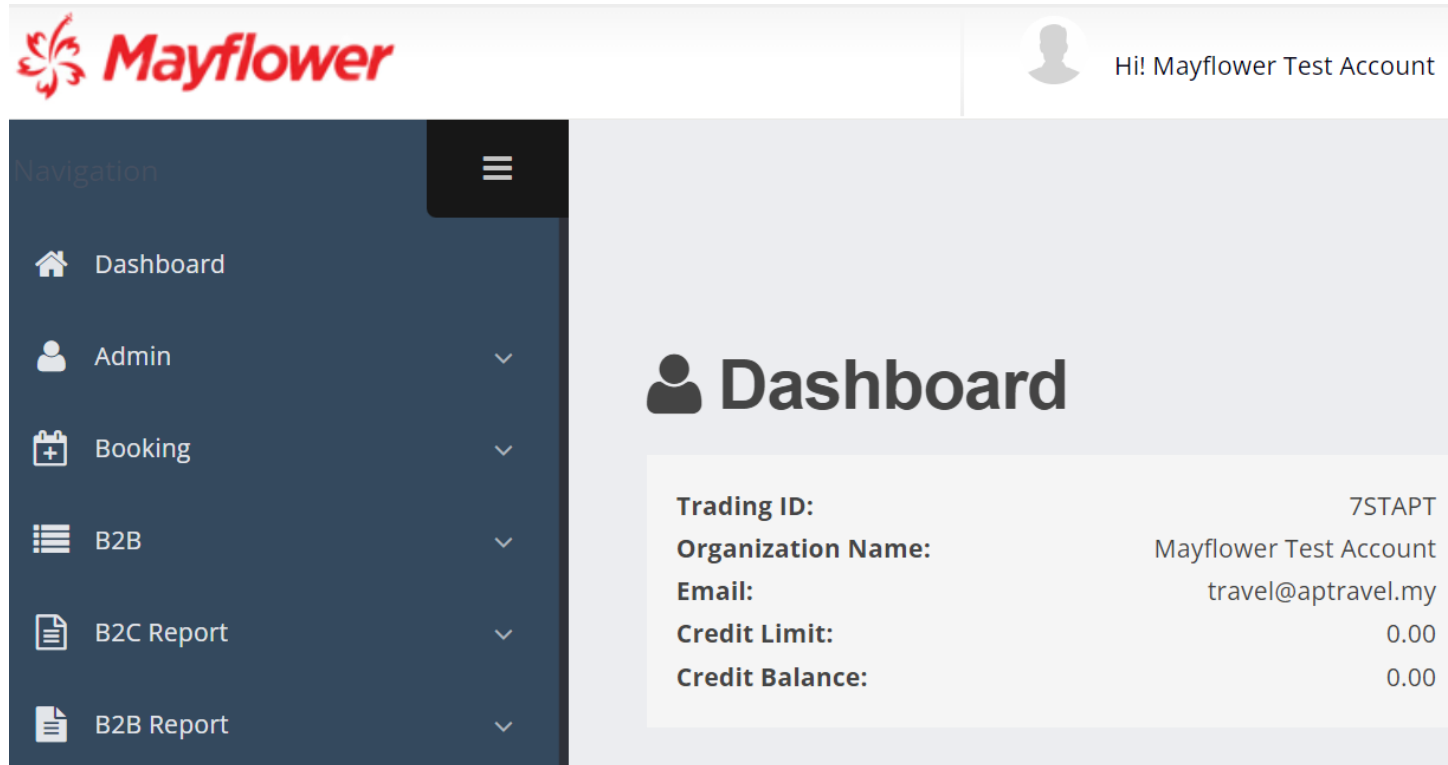
From	To	Departure 23-Jan-2024	Return 24-Jan-2024	No of Passengers 1 Passenger	Search Flights
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[+ Advance Search](#)

One Way Round Trip

Website URL: <https://bos.mayflower.com.my>

Back Office System Platform



The screenshot shows the Mayflower Back Office System Platform dashboard. The top left corner features the Mayflower logo. The top right corner displays a user profile icon and the text "Hi! Mayflower Test Account". A dark blue navigation sidebar on the left contains the following menu items: Dashboard, Admin, Booking, B2B, B2C Report, and B2B Report. The main content area is titled "Dashboard" and displays the following account information:

Trading ID:	7STAPT
Organization Name:	Mayflower Test Account
Email:	travel@aptravel.my
Credit Limit:	0.00
Credit Balance:	0.00

- Access Online anywhere
- Mayflower website booking record
- View your booking history
- Report

Mayflower Wholesale Portal Agent Login

Live Demo

Website URL : wholesale.mayflower.com.my

Agent one stop wholesales reference



wholesale.mayflower.com.my

Home Airlines Services Airlines Updates TOUR / DTS / MM2H / INSIGHT



Introduction

Established in 1960, Mayflower is the leading total travel service specialist in Malaysia offering a diversified range of services. Our vision is "To be recognized as The Most Respected and Preferred B2B Partner in the Travel Industry".

Mayflower is a wholly-owned subsidiary of Warisan TC Holdings Berhad, a company listed on the main board of Bursa Malaysia. We have an extensive sales network globally serving 64 countries, supported by over 300 foreign and 500 local partners.

Today, Mayflower is proud of its workforce of more than 500 dedicated and service orientated employees, over 1,500 vehicles of different makes and models, a network of 12 offices and branches as well as four airport counters throughout Malaysia.

WHY Mayflower B2B Partnership?

Mayflower's travel Line of Business (LOB) and infrastructure is one of the most comprehensive in the travel industry. It offers a diversified range of services that include:

- FIT & GIT worldwide tours
- Malaysia Tours
- Ground Transportation
- Car Rental
- Airline Ticketing

- Access Online anywhere
- Airline Updates
- B2B Commission Chart
- B2B relevant update

Airline Hot Deals

**Ms Amy Ong
Wholesale**

Hot Deals

- ✓ MH - MALAYSIA AIRLINES
- ✓ MH - MH Plus NDC
- ✓ CZ - CHINA SOUTHERN AIRLINES
- ✓ QR - QATAR AIRWAYS
- ✓ RA - NEPAL AIRLINES (PSA)
- ✓ MF - XIAMEN AIRLINES
- ✓ TK - TURKISH AIRLINES
- ✓ CX - CATHAY PACIFIC (Buy 1 Free 1)
- ✓ Air Macao - CNY Travel
- + GDS Airlines ticketing plates
- + Hahn Air for more domestic connecting flights

Newsletter - Look out for more!

- ❖ MH Labour Fares
- ❖ Student Fares
- ❖ AD HOC Discounts & private fares
- ❖ Over 80 LCC airlines offer

Malaysia Airlines : LABOR FARES 2024

FROM	TO
KUL - Kuala Lumpur	DAC - Dhaka
	KTM - Kathmandu
	RGN - Yangon

Sales Period : NOW – 31 March 24

Travel Period : NOW – 30 June 24

Max Stay: 06 MONTHS

FBA : 40KILO

***Requirements: valid Visa / Work Permit (VALID FOR LABORER / WORKER PSGR)**

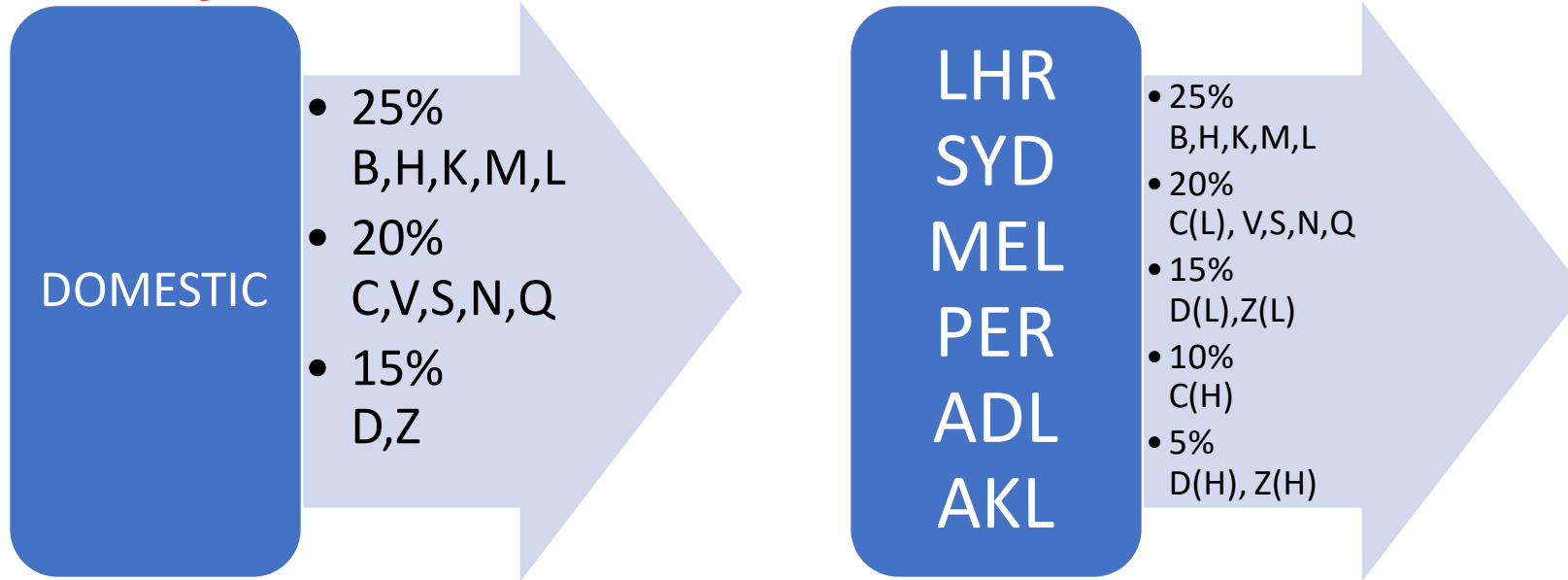
***Also applicable to exPEN, exBKI & exJHB with domestic add on fare apply**

***DAC additional 7% commission!**

Queue bookings to our B2B team for manual issue

*Terms and conditions applied

Malaysia Airlines : Student Fares 2024



Sales Period : NOW – 31Dec24
 Travel Period : NOW – 31Dec24
 FBA : J cabin as per normal NMF
 FBA : Y cabin 45KILO
 Tactical RBD Z , O not allowed for discount but eligible for FBA
 Blackout date : NIL

Qantas Airways : Student Fares 2024

FROM	TO	RBD
Malaysia	Australia	Q, N, S, L, M, K, H, B, Y
	New Zealand	
	United Kingdom	

Sales Period : NOW – 31Dec24
 Travel Period : NOW – 31Dec24
 FBA: 40KILO
 Blackout date : NIL
 Students are required to provide acceptance letter from university

Call and speak with our friendly B2B team now!

*Terms and conditions applied

Malaysia Airlines : Q1 2024 PROMOTION

REGION	DESTINATION	BOOKING CLASS
MY	PEN,BKI,KCH,LBU,MYY,SDK,TWU,AOR,JHB,KBR,KUA,LGK,TGG,BTU, SBW	B,H D,Z C,K,M,L,V,S,N, Q
ID, SG	Jakarta, Kertajati, Medan, Bali, Surabaya, Singapore	
INDOCHINA, PH	Bangkok, Yangon, Saigon, Hanoi, Phuket, Phnom Penh, Manila	
IN, LK, NP	Bombay, Delhi, Hyderabad, Chennai, Dhaka, Bengaluru, Kathmandu, Colombo, Cochin	
AUS, NZ, UK	Adelaide, Melbourne, Sydney, Perth, Auckland, London	
CN, KR, QA, TW, HK	Guangzhou, Shanghai, Beijing, Seoul, Doha, Taipei, Hong Kong	

Ad-hoc promo

***call our team for more discounts**

Sales Period : NOW - 31Mar24

Travel Period : NOW - 30Jun24

Que Booking : SABRE (E1FD) GALILEO (32II) AMADEUS (KULMY240Y)

Call and speak with our friendly B2B team now!

**Terms and conditions applied*

Malaysia Airlines : Q1 2024 PROMOTION

EX-MALAYSIA to DOMESTIC & INTERNATIONAL	
DESTINATION	BOOKING CLASS
Ahmedabad (AMD)	B,H
Amritsar (ATQ)	D,Z
Trivandrum (TRV)	C,K,M,L,V,S,N,Q
JAPAN	

Ad-hoc promo

***call our team for more discounts**

Sales Period : NOW - 31Mar24

Travel Period : NOW - 30Jun24

Cathay Pacific : Buy 1 Free 1 Campaign

EX-KUL to HONG KONG	
Fare T&C's	Remarks
<ul style="list-style-type: none"> • Booking class: O • Min/Max Stay: 2 Days / 7 Days • Adult fare only 	<ul style="list-style-type: none"> • ALL B1G1 PNR MUST book for 2 pax ONLY. • Deferred/ repeated travel in B1G1 offers not allowed.

Sales Period : NOW - 29Feb24

Travel Period : NOW - 30Jun24

Que Booking : SABRE (E1FD) GALILEO (32II) AMADEUS (KULMY240Y)

Call and speak with our friendly B2B team now!

*Terms and conditions applied

Philippine Airlines

EX-KUL to Philippines	
RBD	REMARKS
Y,S,L,M,H,Q,V,B,X,K,E,T J,C,D,I	<ul style="list-style-type: none"> Valid for Travel originating KUL-MNL/ PH domestic points and vice versa. PR segments with OAL, codeshare and interline fares

Ad-hoc promo

***call our team for more discounts**

Sales Period : NOW - 31Mar24

Travel Period : NOW - UFN

Air Canada

EX-MY, ID, TH, SG, PH, VN	
TO	REMARKS
Air Canada destinations in Canada, USA, Mexico, Caribbean and South America	<p>Not valid on any UA operated flight, or on any Air Canada codeshare flights operated by UA. Not valid on AC65 & AC66, AC19 & AC20</p>

Sales Period : NOW - 31Dec24

Travel Period : NOW - 31Dec24

Que Booking : SABRE (E1FD) GALILEO (32II) AMADEUS (KULMY240Y)

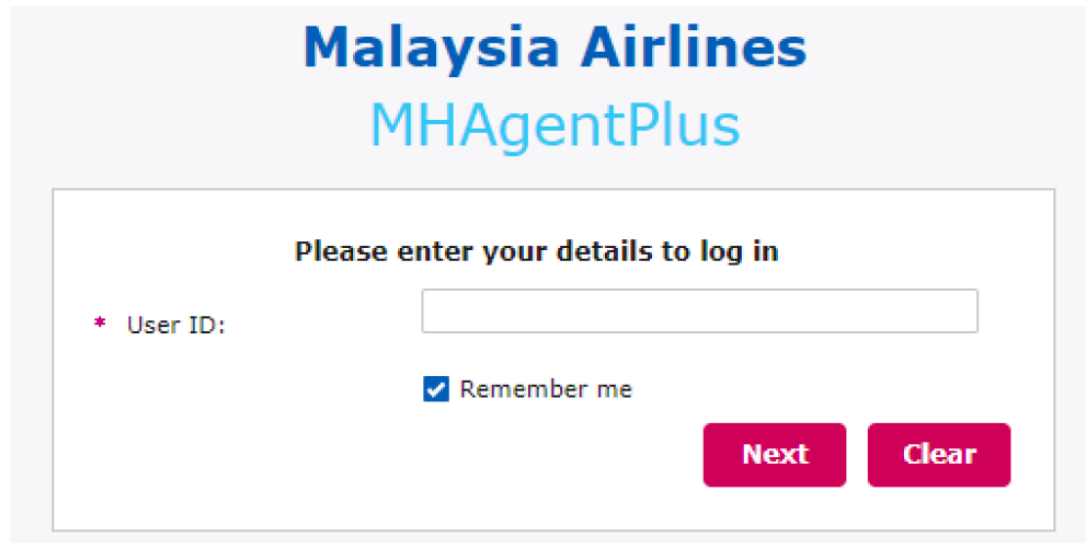
Call and speak with our friendly B2B team now!

*Terms and conditions applied

Malaysia Airlines **MH AGENT PLUS USER GUIDE**

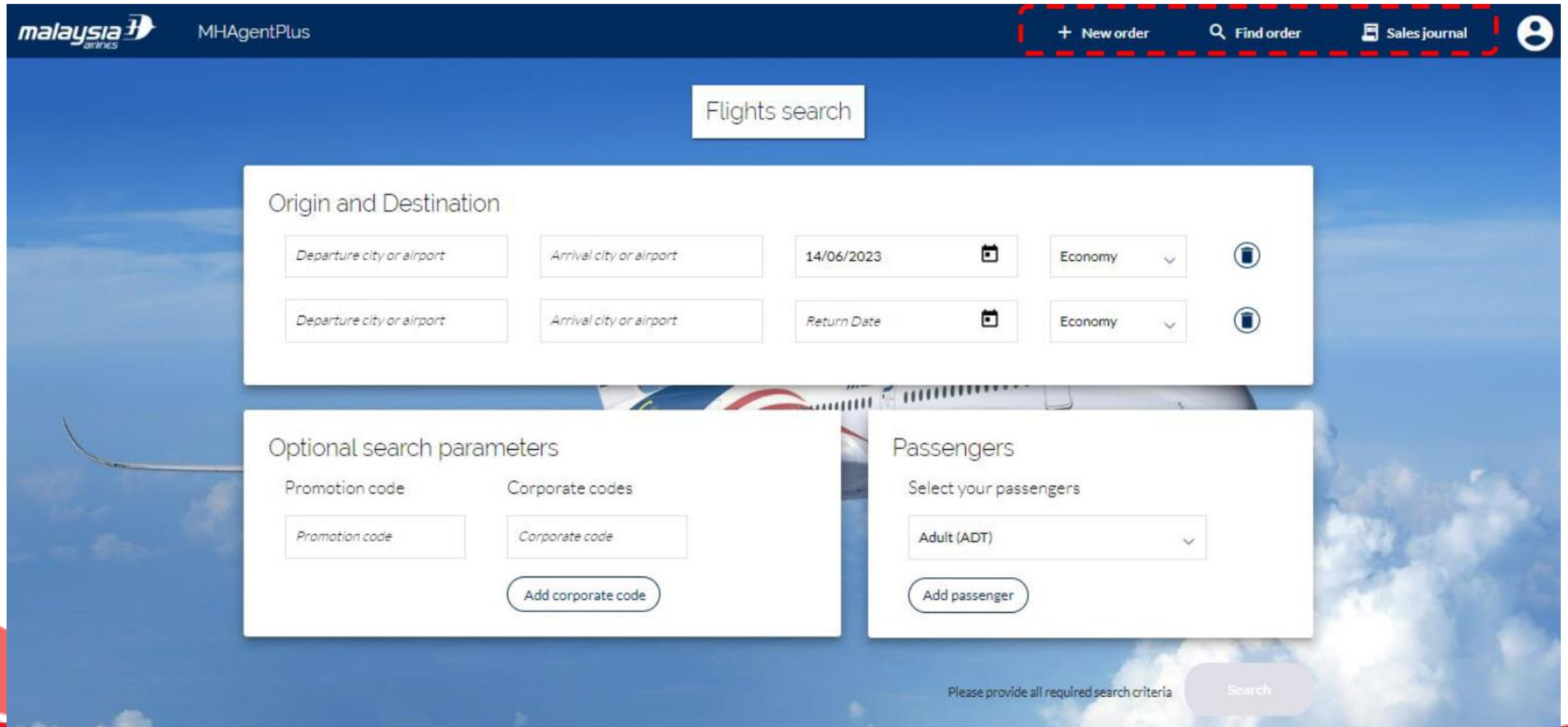


How to access : MHAgentPlus UI

A screenshot of the Malaysia Airlines MHAgentPlus login interface. The header shows "Malaysia Airlines" in blue and "MHAgentPlus" in a lighter blue. Below the header, the text "Please enter your details to log in" is displayed. The form contains a label "* User ID:" followed by a text input field. Below the input field is a checked checkbox labeled "Remember me". At the bottom right of the form are two buttons: "Next" and "Clear", both in a pink color.

- User needs to use LSS (Login Security Server) account to access the UI. This setup must be handled by MH LSS Administrator.
- User Interface is accessible via CLP (Central Login Panel) where agent needs to provide User ID, Organization, and Password.

MH Agent Plus : Landing page



The screenshot displays the MH Agent Plus landing page with a flight search form. The form is set against a background image of a Malaysia Airlines aircraft in flight. The search form is divided into several sections:

- Flights search** (Title)
- Origin and Destination** (Section)
 - Row 1:
 - Row 2:
- Optional search parameters** (Section)
 - Promotion code:
 - Corporate codes:
- Passengers** (Section)
 - Select your passengers:
- Search** (Button)

Please provide all required search criteria

Departure: August 1, 2023

23:30 KUL nonstop **1** +1 day 05:55 LHR
 Duration 13h 25min
 Operated by Malaysia Airlines
[See itinerary details](#)

Return: August 10, 2023

11:00 LHR nonstop +1 day 07:15 KUL
 Duration 13h 15min
 Operated by Malaysia Airlines
[See itinerary details](#)

2 from MYR 8,829.00

Select a fare
[See fare comparative table](#)

MYR 8,829.00
NEGOTIATED FARE
Economy
Economy Lite

- Checked baggage: No Check-in Baggage
- Change: Rebooking not available
- Refund: Refund not available
- Seat selection: No free seat selection

3

MYR 8,905.00
NEGOTIATED FARE
Economy
Economy Basic

- Checked baggage: Check-in Baggage 20 kg
- Change: Rebooking: 1x Free change fee (fare difference applies)
- Refund: Refund at a fee
- Seat selection: No free seat selection
- Miles: Upgrade with Enrich Points

MYR 9,190.00
NEGOTIATED FARE
Economy
Economy Flex

- Checked baggage: Check-in Baggage 35 kg
- Change: Rebooking: Unlimited free change (fare difference applies)
- Refund: Refund without a fee
- Seat selection: Free Standard Seat Selection (10% off extra legroom/emergency exit seats*)
- Miles: Upgrade with Enrich Points

Confirm and continue

Fare comparative table

	Economy Lite	Economy Basic	Economy Flex
Free baggage allowance	KUL - LHR LHR - KUL	No baggage 20 Kg	35 Kg 35 Kg

Close

Back of the plane

Seatmap Legend

- Available - chargeable
- Available
- Unavailable
- Emergency exit
- Galley
- Toilet

Agent sales journal

Select date or time interval

From: 26/06/2023 To: [] Search

Sales journal of 26/06/2023

Default currency: MYR Agent ID: 20300394

Sequence Number	A/L	Document Number	Total Amount	Tax Amount	Commission	FOP	Passenger Last Name	Order ID	Transaction
001257	232	2467625823	140.21	31.21	0.00	CA	ISMAIL	MH_533SDP	TKTT
001258	232	2467625824	140.21	31.21	0.00	CA	ISMAIL	MH_5362T6	TKTT
001259	232	2467625825	182.61	33.61	0.00	CA	ISMAIL	MH_53MSEX	TKTT
001260	232	4557474469	19.5	1.1	0.00	CA	ISMAIL	MH_53MSEX	EMDA
001261	232	2467625826	6710.00	1085.00	0.00	CA	ISMAIL	MH_53OMT8	TKTT

Items per page: 10 Page 1 of 1 Save to CSV

CHINA VISA FREE 15 DAYS FOR MALAYSIAN : NOW to November 2024



Hotline:+603-9232-1888 | Log In [SIGN UP](#)

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Pay Less for 2
Book your flight to China today!

Chengdu from MYR1424	Guangzhou MYR 1114	Harbin MYR1298
	Changsa MYR1246	Jinan MYR 1771

*Price shown are return ticket from Kuala Lumpur, per person and minimum 2 to go. Terms and conditions apply.

DISCOVER THE PULSE OF THE WORLD'S OLDEST CULTURE

Changsha MYR 1964	Hangzhou MYR 2102	Ningbo MYR 1994
Kinmen MYR1717	Nanjing MYR2099	Qingdao MYR 1994

*Book by 31 Jan 24. Travel by 31 Mar 24. (Blackout Period: 15 Jan 24 - 20 Feb 24)
Terms and conditions apply.

China

GROUP TOUR BY SHANGHAI AIRLINES 团体出发 (上海航空)

CHINA
Prehistoric Shanghai Jiangnan
Shanghai / HangZhou / Wuxi / Nanjing / Jintan / Wuzhen

上海江南古韵游
上海 / 杭州 / 无锡 / 南京 / 金坛 / 乌镇

9 days 6 nights From MYR 2388
[MORE DETAILS](#)

GROUP TOUR BY CHINA SOUTHERN 团体出发 (中国南方航空)

CHINA
Phoenix Zhang Jia Jie
Changsa / Fenghuang / Zhangjiajie (No Shopping)

凤凰张家界
长沙/凤凰/张家界 (无购物)

9 days 6 nights From MYR 3588
[MORE DETAILS](#)

GROUP TOUR BY AIR ASIA 团体出发 (亚洲航空)

CHINA
Charming Yunnan Tour
Kunming / Dali / Lijiang / Shangri-La (No Shopping)

魅力云南
昆明 / 大理 / 丽江 / 香格里拉 (无购物)

8 days 7 nights From MYR 4688
[MORE DETAILS](#)

GROUP TOUR BY AIR ASIA 团体出发 (亚洲航空)

CHINA
Charming Guilin Tour
Guilin / Yangshou / Lipu / Longsheng

桂林山水甲天下
桂林 / 阳朔 / 阳朔 / 荔浦 / 龙胜

6 days 5 nights From MYR 2288
[MORE DETAILS](#)

Vietnam and Taiwan Ground Packages

Ms Bella
Product Development

Vietnam Ground **Update**

1. 4D3N [Seat-In-Coach] Danang + Hoi An (Day Trip) + Sun World Bana Hills - From RM1,499 per person
2. 5D4N [Seat-in-Coach] Danang + Hoi An (1night) + Hue (1night)- From RM1,999 per person
3. 5D4N [Seat-in-Coach] Danang + Hoi An (N)+ Hue + Sun World Bana Hills + My Son Sanctuary– From RM2,099 per person
4. 5D4N [Seat-in-Coach] Hanoi + Halong Bay (Overnight On Cruise) + Ninh Binh– From RM2,199 per person
5. 6D5N [Seat-in-Coach] Hanoi + Halong Bay (Overnight On Cruise) + Sapa Valley + Fansipan Legend– From RM2,799 per person
6. 4D3N [Seat-in-Coach] 4D3N Saigon + Cu Chi Tunnels + Mytho @ Mekong Delta – From RM1,299 per person



Promotion: BUY 3 FREE 1
Agent comm: 5%

Booking & Sales Period: Now till Sep 2024

Vietnam Ground Update

PRICE CALCULATION

Highlights:

- A coastal city in central Vietnam called Da Nang is well-known for its v... It's a well-liked starting point for trips to the west of the city's Bà Nà h...
- Hội An is a city on Vietnam's central coast known for its well-preserved...

Package Price:

04D/03N DANANG + HOI AN (DAY TRIP) + SUN WORLD BANA HILLS TOUR CODE: SIC-CV-24941 BOOKING PERIOD & TRAVEL PERIOD: MAR - SEP 2024				
WINK CENTRE DANANG HOTEL/THE CODE HOTEL & SPA (4*)		SINGLE SUPPLEMENT: MYR 200.00/PAX		HOTEL EXTENSION: MYR 145.00/ROOM
02 PAX MYR 1,499.00 X 02	03-04 PAX MYR 1,499.00 X 03	05 PAX MYR 1,499.00 X 04	06 PAX MYR 1,499.00 X 05	07-08 PAX MYR 1,499.00 X 06
WINK RIVERSIDE DANANG HOTEL/ HAN BEACH HOTEL/ MAXIMILAN DANANG BEACH HOTEL (4*)		SINGLE SUPPLEMENT: MYR 350.00/PAX		HOTEL EXTENSION: MYR 235.00/ROOM
02 PAX MYR 1,599.00 X 02	03-04 PAX MYR 1,599.00 X 03	05 PAX MYR 1,599.00 X 04	06 PAX MYR 1,599.00 X 05	07-08 PAX MYR 1,599.00 X 06
WYNDHAM DANANG GOLDEN BAY HOTEL (5*)		SINGLE SUPPLEMENT: MYR 455.00/PAX		HOTEL EXTENSION: MYR 285.00/ROOM
02 PAX MYR 1,699.00 X 02	03-04 PAX MYR 1,699.00 X 03	05 PAX MYR 1,699.00 X 04	06 PAX MYR 1,699.00 X 05	07-08 PAX MYR 1,699.00 X 06



04D/03N DANANG + HOI AN (DAY TRIP) + SUN WORLD BANA HILLS TOUR CODE: SIC-CV-24941 BOOKING PERIOD & TRAVEL PERIOD: MAR - SEP 2024				
WINK CENTRE DANANG HOTEL/THE CODE HOTEL & SPA (4*)		SINGLE SUPPLEMENT: MYR 200.00/PAX		HOTEL EXTENSION: MYR 145.00/ROOM
02 PAX MYR 1,499.00 X 02	03-04 PAX MYR 1,499.00 X 03	05 PAX MYR 1,499.00 X 04	06 PAX MYR 1,499.00 X 05	07-08 PAX MYR 1,499.00 X 06
WINK RIVERSIDE DANANG HOTEL/ HAN BEACH HOTEL/ MAXIMILAN DANANG BEACH HOTEL (4*)		SINGLE SUPPLEMENT: MYR 350.00/PAX		HOTEL EXTENSION: MYR 235.00/ROOM
02 PAX MYR 1,599.00 X 02	03-04 PAX MYR 1,599.00 X 03	05 PAX MYR 1,599.00 X 04	06 PAX MYR 1,599.00 X 05	07-08 PAX MYR 1,599.00 X 06
WYNDHAM DANANG GOLDEN BAY HOTEL (5*)		SINGLE SUPPLEMENT: MYR 455.00/PAX		HOTEL EXTENSION: MYR 285.00/ROOM
02 PAX MYR 1,699.00 X 02	03-04 PAX MYR 1,699.00 X 03	05 PAX MYR 1,699.00 X 04	06 PAX MYR 1,699.00 X 05	07-08 PAX MYR 1,699.00 X 06

Remarks:

Taiwan Ground **Update**

1. 5D4N [Seat-In-Coach] Market & Gourmet Tour (Every Friday) - From RM1,100 per person
2. 6D5N [Seat-In-Coach] Cultural Package (Every Thursday) - From RM1,190 per person
3. 6D5N [Seat-In-Coach] Cingjing Farm Package (Every Wednesday) – From RM1,270 per person
4. 7D6N [Seat-In-Coach] Enjoy Leisure & Farm Package (Every Sunday) – From RM1,730 per person
5. 7D6N [Private] Salam Taiwan Muslim Package (Depart Everyday) – From RM4,320 per person

Agent comm: 6%

Booking & Sales Period: Now till Dec 2024

WHERE to search for the product details?

potential health benefits. Crafted from tomentose rose myrtle fruits, it offers a unique experience.

- **VinWonders Phu Quoc**, part of the Phu Quoc United Center, is a top-rated amusement park with 6 themed subdivisions inspired by global civilizations.
- **Vinpearl Safari Phu Quoc**, Vietnam's inaugural semi-wildlife conservation site in Grand World Phu Quoc, houses over 3,000 animals and 1,200 plant species. An idyllic retreat for nature enthusiasts seeking respite from city life.

Package Price (per person):

03D/02N PHU QUOC + ISLAND HOPPING + SUNWORLD THOM NATURAL PARK TOUR CODE: PQ3 3431 BOOKING PERIOD: BEFORE 30 DEC 2023 TRAVEL PERIOD: BEFORE MAR 2024				
RYNHAI GARDEN GRAND WORLD PHU QUOC		SINGLE SUPPLEMENT: MYR285.00/PAX		HOTEL EXTENSION: MYR285.00/ROOM
02 PAX MYR 1,299.00 X 02	03-04 PAX MYR 1,299.00 X 03	05 PAX MYR 1,299.00 X 04	06 PAX MYR 1,299.00 X 05	07-08 PAX MYR 1,299.00 X 06
SUNSET BEACH RESORT & SPA		SINGLE SUPPLEMENT: MYR340.00/PAX		HOTEL EXTENSION: MYR340.00/ROOM
02 PAX MYR 1,299.00 X 02	03-04 PAX MYR 1,299.00 X 03	05 PAX MYR 1,299.00 X 04	06 PAX MYR 1,299.00 X 05	07-08 PAX MYR 1,299.00 X 06
RADISSON BLU RESORT		SINGLE SUPPLEMENT: MYR370.00/PAX		HOTEL EXTENSION: MYR370.00/ROOM
02 PAX MYR 1,299.00 X 02	03-04 PAX MYR 1,299.00 X 03	05 PAX MYR 1,299.00 X 04	06 PAX MYR 1,299.00 X 05	07-08 PAX MYR 1,299.00 X 06

Remarks:

- Full payment is required upon confirmation.
- Peak season surcharges applicable for holidays & Tet festivals as date: 02nd Sep 2023; 24th,25, 31st Dec 2023 – 08-13th Feb 2024
- Phu Quoc Island does not have Certified Halal Restaurant for time being.
- Indian Restaurant operator will apply poultry and cattle items purchase from Certified Halal Suppliers.
- Indian Restaurant operator will offer basic set menu starts from **MYR55.00/MEAL/GUEST**.

Reserve Now

INCLUDES

- Two night's accommodation as above proposed hotels + daily buffet breakfast;
- **Meal arrangement: 02 lunch + 01 Dinner at local restaurants**
- **4 Island with speedboat + Ride a cable car and admire an amazing sea view from the sky to Sunworld Thom Natural Park**
- Visit Sunset town (Mediterranean town): Venice Clock tower, Pompeii Ruins; Sun Signature Gallery;
- Ancient bell tower; Arc de Triomphe GaviCeramic road; Sim flower hill and Than Kim Giao square
- Transfer services base on seat in coach sharing type from airport to hotel and vice versa (02 ways).
- Transfer services base on seat in coach sharing type to attractions as proposed in the program
- Tour commentaries by local tour guide will conduct in ENGLISH language only.
- One bottle of filtered drinking water will provide daily on coach.

EXCLUDES

- International airfares to VIETNAM & vice versa.
- Comprehensive Travel Insurance Policy from guests' country of origin.



Hotline: +603-9232-1888 | Log In | SIGN UP

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DISCOVER THE PULSE OF THE WORLD'S OLDEST CULTURE

SINGAPORE AIRLINES
Operated by scoot

Changsha from MYR 1964 | Hangzhou from MYR 2102 | Ningbo from MYR 1994 | Kinmen from MYR 1717 | Nanjing from MYR 2099 | Qingdao from MYR 1994

Book by 31 Jan 24. Travel by 31 Mar 24. (Blackout Period: 15 Jan 24 - 20 Feb 24) Terms and conditions apply.

- Flights | Hotels | Flights + Hotels | Car Rentals | Students

From	To	Departure	Return	No of Passengers	Search Flights
		20-Jan-2024	21-Jan-2024	1 Passenger	

Introducing Sabah

Ms. Donna Koh
Head of Sabah & Sandakan

DISCOVERY
TOURS

Explore • Experience • Enjoy

'Kopivosian'
Welcome to
BORNEO

Sustainable Eco & Rural Tourism
Community Based Tourism





SUSTAINABLE DEVELOPMENT GOALS

17 GOALS TO TRANSFORM OUR WORLD

1 NO POVERTY



2 ZERO HUNGER



3 GOOD HEALTH AND WELL-BEING



4 QUALITY EDUCATION



5 GENDER EQUALITY



6 CLEAN WATER AND SANITATION



7 AFFORDABLE AND CLEAN ENERGY



8 DECENT WORK AND ECONOMIC GROWTH



9 INDUSTRY, INNOVATION AND INFRASTRUCTURE



10 REDUCED INEQUALITIES



11 SUSTAINABLE CITIES AND COMMUNITIES



12 RESPONSIBLE CONSUMPTION AND PRODUCTION



13 CLIMATE ACTION



14 LIFE BELOW WATER



15 LIFE ON LAND



16 PEACE, JUSTICE AND STRONG INSTITUTIONS



17 PARTNERSHIPS FOR THE GOALS




SUSTAINABLE
DEVELOPMENT
GOALS

KOPEL BATU PUTEH KINABATANGAN



Homestay Experience
Adventure Eco Camp
Jungle Trekking
Wildlife River Cruises
Forest and lake restoration projects

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Glamping LIBARAN ISLAND, SANDAKAN

Release hatchling to the sea
Witness turtle laying eggs
Learn craft making & traditional cooking





GUAS NABALU HOMESTAY



Guided trek to the waterfalls
Learn jungle survival skills
Visit farm & factory



TENOM PADAS FARMSTAY

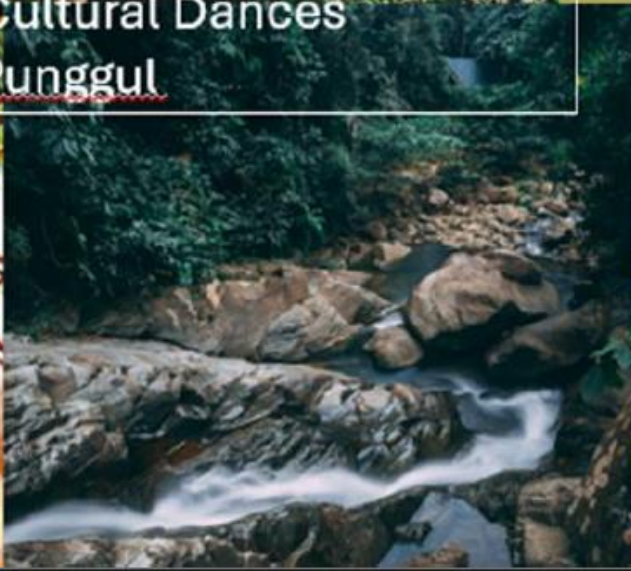
Learn about agriculture farming
Harvest sample fruits
Community Services
Enjoy local interactions



OROU SAPULOT

Welcome to the hidden world of Borneo

Enjoy the tranquility of pristine jungle
Learn traditional Murut Cultural Dances
Climb Pinnacle of Batu Punggul



IBAN LONGHOUSE HOMESTAY

Mengkak/ Ukom

Experience the Iban longhouse lifestyle
Sample traditional brewed rice wine
Entertained by cultural dances
Try blowpipe shooting





BENGOH VALLEY EXPERIENCE



- * Picturesque Susung Waterfall
- * Majestic Bengoh Lake



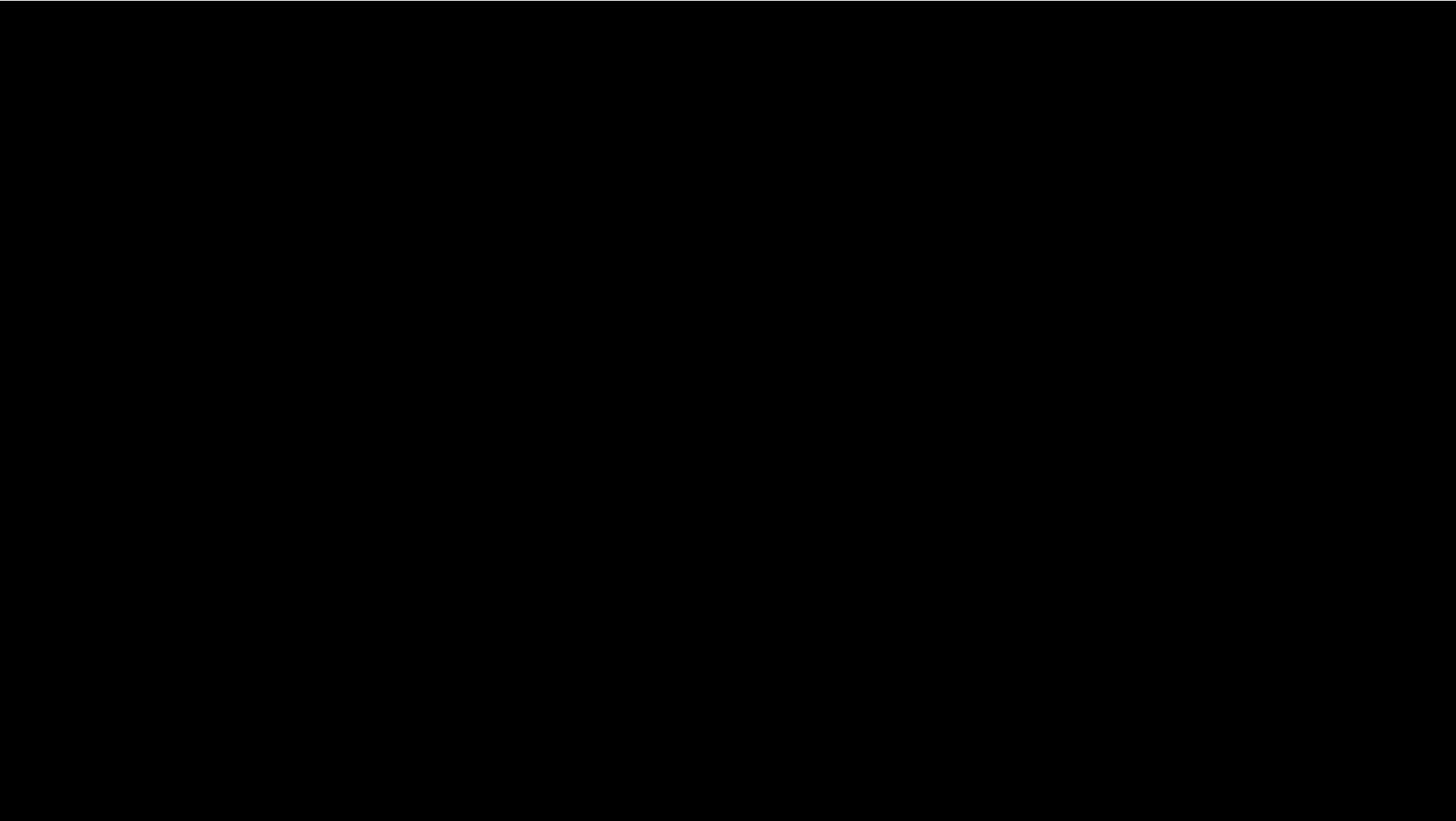
For more information,
email us at

inbound@discoverytours.com.my

‘Kotohuadan’
Thank You



Feel Sabah : North Borneo



Quiz

1) Malaysia Airlines : LABOR FARES 2024
Which destination is having commission and
how much is the commission?

- Answer : Dhaka (DAC) & 7%

2) Malaysia Airlines : Student Fares 2024

Name 2 destination

- Answer : LHR, SYD, MEL, PER, ADL & AKL

3) Vietnam Group Promotion "Buy 3 Free 1". Booking & Sales Period ?

- Answer : Till Sep 2024

Thank You